



TransUnion Vehicle Pricing Index Q1 2021

About the VPI

TransUnion publishes the VPI on a quarterly basis. The vehicle risk intelligence company calculates the VPI from data it receives on monthly sales returns from thousands of dealers throughout the country, as well as vehicle financing registrations from all the major banks and vehicle finance houses.

111,764
VIN numbers

15 top volume manufacturers

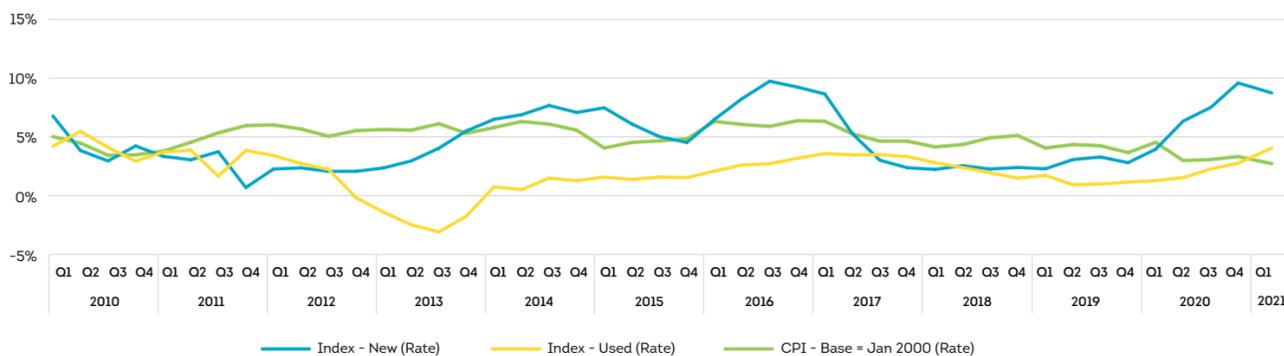
32,814 NEW
vehicles financed

78,950 USED
vehicles financed

18 YEARS
going strong

VPI Q1 2021 - RESULTS

Vehicle Pricing Index (VPI) and Consumer Price Index (CPI)



New Vehicle Prices

New vehicle price increases are above inflation, and we expect this to increase over the coming months.

Used Vehicle Prices

Used vehicle prices increased in real terms for the first time since Q3 2010.

4.0% ▶ **8.8%**

Vehicle Price Inflation: NEW

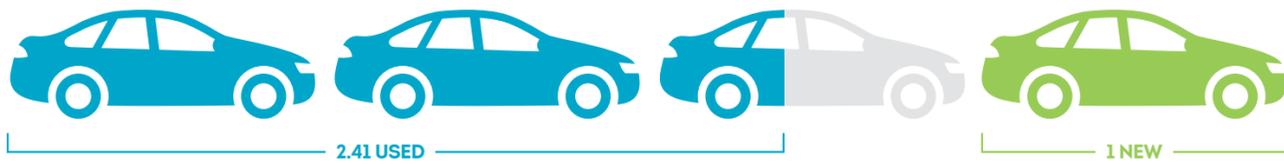
New vehicle pricing increased from 4.0% in Q1 2020 to 8.8% in Q1 2021.

1.4% ▶ **3.7%**

Vehicle Price Inflation: USED

Used vehicle pricing increased from 1.4% in Q1 2020 to 3.7% in Q1 2021.

USED-TO-NEW RATIO: **2.41 : 1**



The used-to-new ratio is based on finance deals registered in the past quarter. It indicates finance houses are financing 2.41 used vehicles for every 1 new vehicle, and we expect this to continue to rise over upcoming quarters.

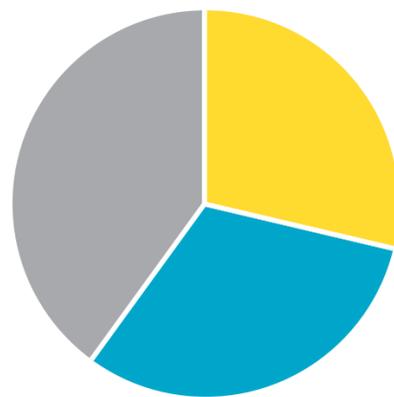
Q1 2021 Vehicle Asset Finance Results

Financing new and used vehicles in the over R300k band is at its highest since we started tracking in 2011. Despite lower volumes, we expect this positive trend to continue into the coming quarter.

31%
<R200,000

29%
R200,000-R300,000

40%
>R300,000



Want to learn more?

Download the full report at <https://www.transunion.co.za/lp/VPI>