



TransUnion Vehicle Pricing Index Q2 2021

About the VPI

TransUnion publishes the VPI on a quarterly basis. The vehicle risk intelligence company calculates the VPI using the monthly sales of thousands of dealers nationwide and vehicle financing registrations from the major banks and vehicle finance houses.

106,312
VIN numbers

15 top volume manufacturers

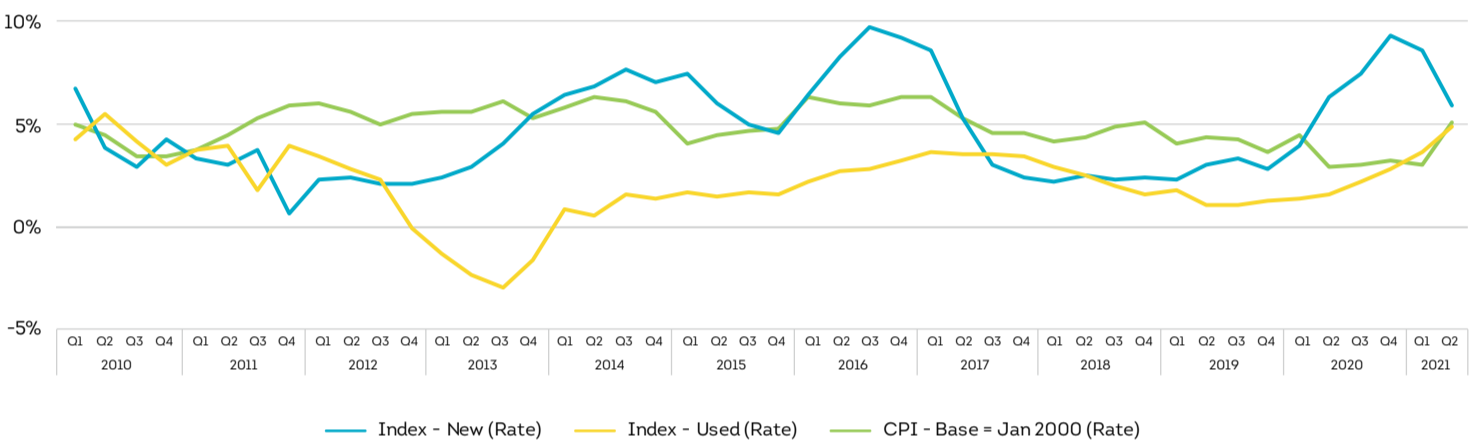
28,972 NEW
vehicles financed

77,340 USED
vehicles financed

18 YEARS
going strong

VPI Q2 2021 - RESULTS

Vehicle Pricing Index (VPI) and Consumer Price Index (CPI)



New Vehicle Prices

New vehicle price increases continue to trend above inflation.

Used Vehicle Prices

Used vehicle price increase moved closer to 5% and is likely to grow in the coming months.

6.5% ▶ **6.1%**

Vehicle Price Inflation: NEW

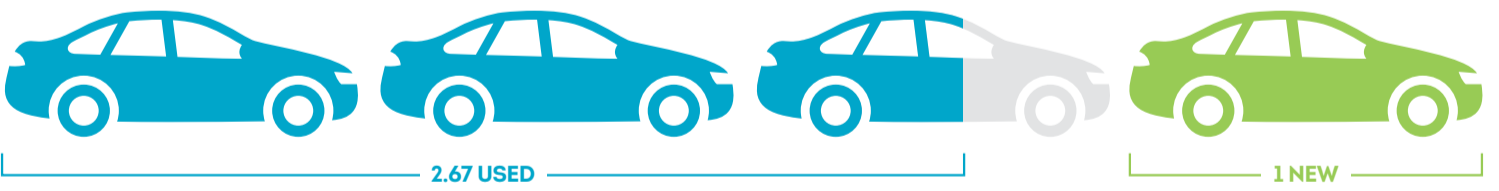
New vehicle pricing decreased from 6.5% in Q2 2020 to 6.1% in Q2 2021.

1.6% ▶ **4.9%**

Vehicle Price Inflation: USED

Used vehicle pricing increased from 1.6% in Q2 2020 to 4.9% in Q2 2021.

USED-TO-NEW RATIO: **2.67:1**



Lenders are financing 2.67 used vehicles for every 1 new vehicle. This ratio looks set to continue.

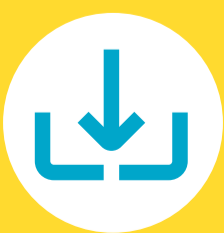
Q2 2021 Vehicle Asset Finance Results

The more than R300,000 band remains the highest since we started tracking in 2011 – a positive sign going into the next quarter, albeit with lower volumes.

29%
<R200,000

28%
R200,000-R300,000

43%
>R300,000



Want to learn more?

Download the full report at <https://www.transunion.co.za/lp/VPI>