



Collections Manager

Optimise your collections performance

A truly focused debt collections strategy that maximises your collections efforts.

Collections Manager from Transunion is a cloud-based solution that uses advanced data models to provide an accurate profile of each debtor on your book.

It segments your book into risk categories using a combination of consumer affordability, bureau commitment, past payment behaviour (including defaults and judgments), and contact information.

Increased collections rates, lower collection costs

With a clear view of high, medium and low priority prospects, you can **target your collections efforts** to achieve the best results at early or late-stage collections.

Quick facts

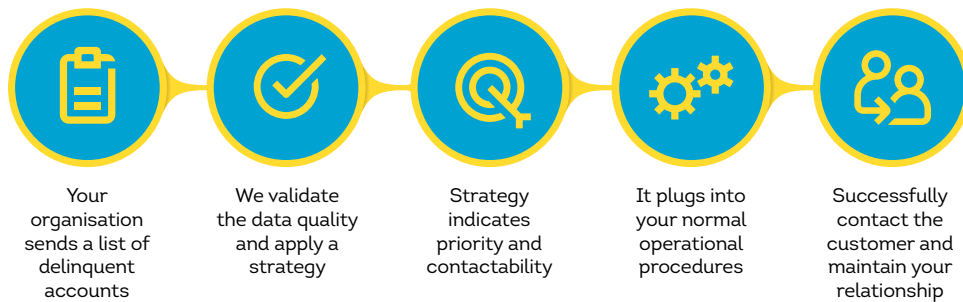
- Improve collections for both consumer and commercial debtors
- Include your own requirements in segmentation criteria
- Implement several different collections strategies for your book, depending on business needs
- Measure the value of each action taken with ongoing reporting, monitoring and analysis of different strategies
- Segment the delinquent book to sell or outsource
- Seamless integration with third party cloud-based service providers and web service providers
- Virtual setup for field agents, accessible on tablet or smartphone
- Multisite collections and external debt collector capabilities
- Self-service login for debtors, with your branding
- Get better results while maintaining good relationships with customers

Maximise recovery amounts

Without the right data, the cost of collections could be higher than even the debt itself. To create an effective collections strategy, you need to know if your debtors can afford to pay, and whether they intend to.

Collections Manager helps you prioritise outstanding accounts according to the likelihood of receiving payment. By targeting your efforts at high-priority prospects, you can make the most of your available resources for maximum recovery at each stage of the collections cycle—faster and more efficiently than before.

How does Collections Manager work?



Powered by TransUnion DecisionEdge

TransUnion DecisionEdge helps you to incorporate and act on unique insights into consumer behaviour, preferences and risk to drive profitable growth. We deliver an integrated suite of decisioning solutions that empower you to employ strategies for acquiring new customers and expanding existing relationships. These solutions can be quickly configured or expertly customised to meet your specific needs.

For more information on supplier management services, please contact your sales representative:

SOUTH AFRICA

decisionedge@transunion.co.za

Johannesburg

+27 11 214 6000

Durban

+27 31 573 8899

Cape Town

+27 21 401 4200

BOTSWANA

+267 390 3535

NAMIBIA

+264 61 227 142

SWAZILAND

+268 2505 7844